



# Sage Intacct

Industry-leading cloud finance software built for growing businesses

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# Sage Intacct Overview

Sage Intacct is designed to accelerate your success. A true cloud financial management platform that delivers deep accounting capabilities across multiple industries.

Sage Intacct is the perfect solution for businesses that need powerful capabilities to manage their finances efficiently. With its innovative built-in reporting tools and multi-dimensional ledger, Sage Intacct can help streamline and automate your financial processes, saving you valuable time and resources.

But that's not all. Sage Intacct is also a configurable cloud platform that provides a best-of-breed technology infrastructure, making it easy to share data and integrate with other solutions like Salesforce, without the sky-high costs.

Plus, Sage Intacct is modular, which means you only pay for the features you need. And with a lifetime of software updates, you'll always have the latest technology at your fingertips.

250%

On average, users achieve a 250% return on investment and payback in less than six months.



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# **Core Financials**

# Automate complex processes and analyse multi-faceted data effortlessly.

# **Accounts Payable**

Streamline workflows across the AP cycle and gain real-time visibility with 24/7 access from any mobile device.

### **Accounts Receivable**

Automate invoicing and collection processes using a variety of payment options to accelerate your cash cycle.

## **Cash Management**

Improve cash management and track multiple accounts in real-time, giving you a complete picture of your cash footprint and working capital.

# **General Ledger**

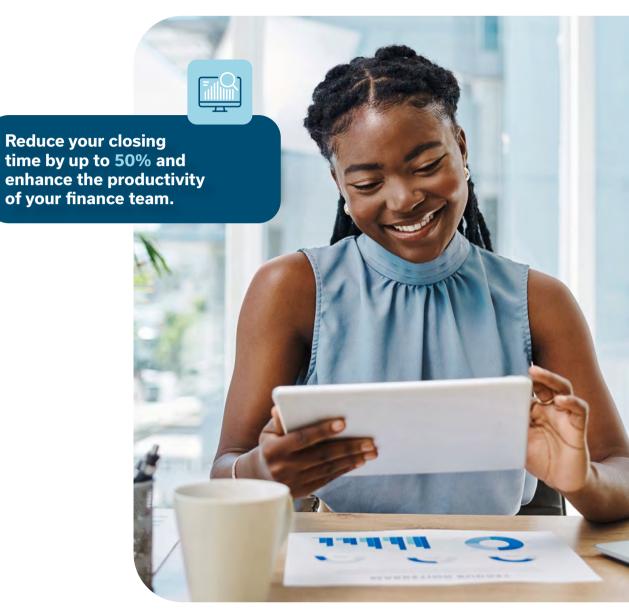
Consolidate multiple entities, currencies, and geographies in minutes while benefiting from the multi-dimensional reports and dashboards.

# **Order Management**

Automate and accelerate cash-to-quote cycles, as your data automatically flows to order fulfilment, billing, and revenue accounting.

# **Purchase Orders**

Achieve speed, accuracy, and visibility with structured transactions and approvals. Eliminate hours of monotonous data entry and get paid faster.



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# **Accounts Payable**

# Reduce your accounts payable processing time by up to 65% or more annually.

# Automate accounts payable and save time and money

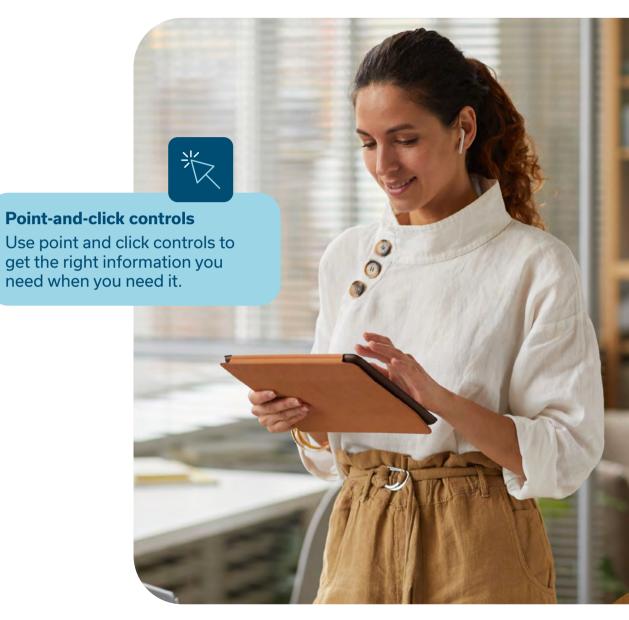
Automate manual accounts payable processes and streamline inefficient workflows to save thousands of hours and hundreds of thousands of pounds with Sage Intacct. Easily tailor approval processes with simple point-and-click configuration to suit the organisation's needs.

# There's no time like real-time for accounts payable

Monitor and access payments, approvals, and reports from anywhere, at any time. Keep tabs on your accounts payable liabilities and vendor-ageing reports, as well as bill and check register reports for your entire business, in real-time.

# Stay in control and automate your processes

With Sage Intacct automate your procedures to improve internal controls for full accountability. With the flexibility to customise workflows and approvals, gain complete transparency throughout the entire AP process. You can even maintain budget compliance by setting spending limits through Spend Management.



# **Accounts Receivable**

# Automate invoicing and payment processes to accelerate your cash cycle.

# Get paid faster with automated accounts receivable

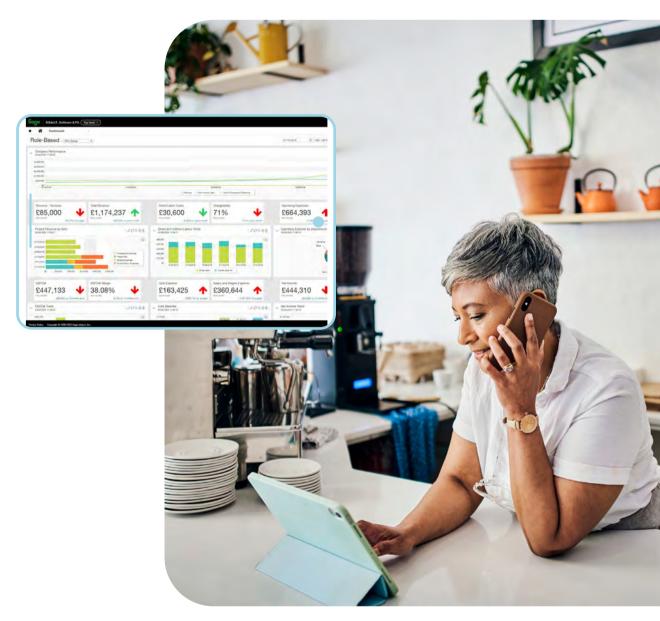
Get paid faster by automating your processes and subscription invoices, email invoices and provide multiple payment options. You can also attach customer documents to transactions for enhanced recordkeeping, and more.

# **Stay connected**

Integrate with other business systems, including your CRM solution, to harness a unified view of quotes, sales orders, and invoices. Automate the posting of order transactions to your general ledger and accounts receivable ledger to simplify billing and accounting procedures.

# Stay in control and streamline your processes

Explore accounts receivable data with built-in configurable dashboards, reports, graphs and charts. Providing a complete financial picture of vital aspects such as customer ageing, invoice analysis, recurring invoices, deferred revenue, and other essential metrics.



# **Cash Management**

# Gain a comprehensive understanding of your cash flow and working capital.

## Complete view of your cash flow

Get a comprehensive view of your cash flow and working capital. Visualise a complete picture of your cash position, including sources of cash and how it is being used, with Sage Intacct's cash management solution.

# Manage bank accounts across multiple locations

Monitor all your financial transactions and payments across multiple checking and savings accounts, as well as credit cards and entities in different locations. Your financial dashboards is constantly updated in real-time, providing complete control over your cash flow.

#### **Automated bank reconciliations**

Simplify the cash management process by importing statements from financial institutions and quickly reconcile checking, savings, and credit card accounts within minutes. Identify any discrepancies, address bank errors, detect fraudulent activities, and ensure precise cash balances.

# Day-to-day cash activities in real-time

Allocate payments to accounts that are not associated with any invoice or record point-of-sale payments that are not linked to a specific customer. Swiftly generate checks or opt for a payment cycle that prioritises bills. Transfer funds across accounts, locations, and entities promptly, precisely when you need to.

We can track specific initiatives against every single item of operational expense, so we know how much we were investing across the different initiatives we have running. That helps us make a lot of downstream decisions, so it's pretty impactful."

# Order Management

Speed up timely or complex order processes with 25% faster quote-to-cash cycles.

### Automate the order management cycle

Even the most complicated quote-to-cash processes can be streamlined using Sage Intacct. Higher order quantities, complicated order processing, inventory issues, and price structures can all be handled using the order management system which reduces time, enhances accuracy, and boosts profitability.

# Workflows designed your way

Eliminate the need for manual work when managing multi-channel orders. Sage Intacct adapts to your specific workflow and pricing needs – simply enter the orders as they come in and avoid re-entering them later on. The data automatically transfers to order fulfilment, billing, revenue accounting, and any other relevant locations.

#### **Integrated Salesforce CRM**

Pre-integrated connectors for Salesforce CRM make managing your quote-to-order cycle a breeze. These user-friendly connectors enable sales and finance to exchange information about pricing, order status, and other relevant details, to generate orders and eliminate the need to re-enter data. Pre-built integration with Avalara will ensure the appropriate sales taxes are calculated for every order.



# General Ledger

# A financial management platform providing multi-entity, multi-dimensional and financial visibility.

# Multi-dimensional visibility 24/7

View comprehensive reports and dashboards based on any combination of drivers and metrics. With dimension values that are either pre-built, user-defined, or mandatory, capture the distinctive business context of transactions, operational measures, and budgets to gain valuable insights into business performance.

# Simplify multiple entity and currency consolidations

Streamline the management of complex financials for numerous entities, both locally and internationally. With just a single click, consolidate financials, automate currency conversions, and obtain consolidated financial statements without having to wait until month-end.

## **Powerful multi-ledger performance**

Achieve a more efficient period end by closing your books in stages. With Sage Intacct general ledger you have the ability to close subsidiary ledgers independently to continue with business-as-usual activities during the close period, closing one ledger while other ledgers are still processing transactions.

# **Multi-book functionality**

Simultaneously view the distinction between financial accounting statements under U.S. GAAP, IFRS, and a cash basis. User-defined books allow for easy reporting based on a tax basis or any country-specific or industry-specific standard.



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# **Dashboards** and **Reporting**

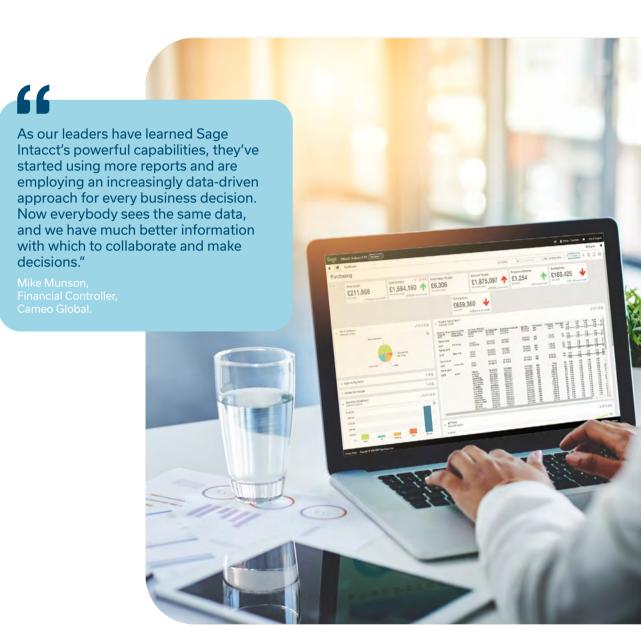
Flexible dashboards providing quick, rich financial and operational performance.

#### Turn your business data into insight

Sage Intacct offers an extensive range of possibilities for financial reporting and analysis. Explore limitless options, from cross-referencing operational statistics and financial metrics to reviewing aggregated figures for multiple entities, even in the middle of the month. Gain immediate granular transparency by diving into source transactions, effortlessly identifying trends, and highlighting exceptions through impactful report visualisations.

# Rich financial reports to improve your business agility

Experience the power of consolidating all your financial and operational data in a single location. Sage Intacct's exceptional multi-dimensional visibility empowers you to significantly reduce the time spent on verifying the accuracy of your financial data. By leveraging this comprehensive view, you can swiftly transition towards making impactful strategic decisions with confidence.



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# **Billing**

# **Smart solutions to automate complex revenue** and billing processes.

Finance professionals place their trust in Sage Intacct as the go-to cloud solution for managing specialised contracts, recurring billing services, and the complexities of revenue compliance.

Sage Intacct offer automated processes, intelligent revenue recognition, and smooth data flows to shorten the revenue cycle throughout your company processes.

## **Contract and subscription billing**

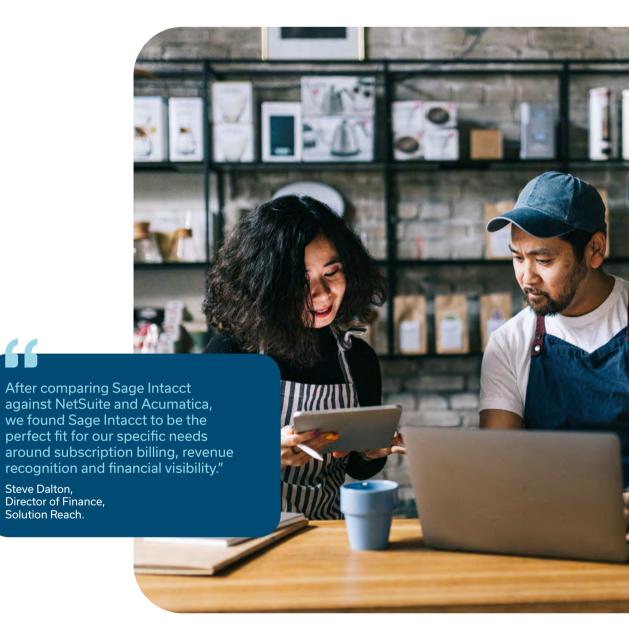
Efficiency and swiftly streamline workflows across the order to cash cycle.

## **Project costing and billing**

Less revenue leakage means you can bid smarter and bill faster.

### **Revenue recognition**

Configure expense amortisation, automate complex revenue accounting and more.



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Steve Dalton,

Solution Reach.

# **Platform**

# Built-in tools to help businesses achieve grow aspirations.

Sage Intacct Platform Services is your key to bringing user expectations to life by providing infrastructure solutions that will set you apart from the competition, whether it be through increased productivity, cost savings, or improved business decision-making.

## **Grow and scale with Sage Intacct**

The Sage Intacct platform provides tools to gather and display the unique data that drives your business. As with other systems that require coded scripts, Sage Intacct customisations are easily configured by the accounting team.

And unlike other vendors, customisations or integrations you build on Sage Intacct - from custom applications to integrations - continue to work through every software update.

# **Platform services**

Tailor solutions to meet individual business needs.

### **Web-services API**

Seamlessly integrate with other solutions.

# **Revenue recognition**

Fuel growth and accelerate revenue by linking your finance and sales.

By understanding the cost of sales and profitability for each industry we're in, our segment leaders can spot market opportunities, define strategic plans, and make more informed decisions."

# **Advanced Functionality**

# Add-on modules providing more flexibility for total financial management.

#### **Fixed assets**

An automated asset management system is created using fixed assets and core accounting.

# **Inventory management**

Maintain accuracy at every stage when tracking, valuing, and managing stock.

## Multi-entity and global consolidations

Easily manage complex financials for multiple locations and entities.

### **Project accounting**

Track costs and revenue to keep projects on time and maintain profitability.

# **Revenue recognition**

Account for multiple revenue types — from subscriptions, to licenses, to services.

## **Spend management**

Take care of company purchasing vs budgets and never exceed spending caps.

## Time and expense management

Keep your teams attention on customer goals, rather than administrative tasks.



# **Tailored to** your industry

# Sage Intacct works with your industry

- it's not a one size fits all solution.



#### **Professional services**

Increase profitability on individual projects through automated cloud financials.



#### **Financial services**

Unlock remarkable efficiency gains, by leveraging advanced solutions across multiple entities.



# **Non-profits**

Introduce efficiency gains to significantly enhance organisational operations with cloud technology.



# **Healthcare industry**

Increase productivity on invoicing tasks by utilising efficient automated systems.



# **Tourism and hospitality**

Elevate profitability and gain valuable insights by implementing automated financial solutions.



### **Software and subscription-based** businesses (SaaS)

Drastically reduce order-to-bill time, boost cash flow and achieve an exceptional return on investment capital.



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since 2015.

# Sage Intacct Marketplace

Boost the power of Sage Intacct to broaden its reach across more core areas of your business.

## **Something for everyone**

Easily manage your subscription management, point of sale operations, payroll processing, project management, and other operational processes as Sage Intacct integration automatically pulls the data directly into your financials, giving you a full picture in one place.

#### How it works

Experience the convenience of having a unified platform to explore a wide array of solutions by industry, or specific business requirements. Simply locate your preferred solution and request the additional information to further evaluate its suitability for your needs.

## An ecosytem that evolves and grows

With Sage Intacct, if your business needs change in the future, you have the freedom and flexibility to extend the power and functionality for tomorrow with the Sage Intacct ecosystem.



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# Why Xplor **Solutions**

Xplor is one of only a few companies offering 24/7 Sage support, around the world.

### **Award-winning business partner**

As an award-winning Sage Platinum Partner. we're dedicated to helping our clients around the globe to continually grow and succeed. Take advantage of our team's expertise and knowledge in providing business management solutions to an array of clients. We'll help you automate and simplify your business operations, saving you time and money, so you can focus on what's important - running and growing vour business.

At Xplor we offer the full spectrum of Sage services from consultancy, implementation, and development to project management and cloud hosting. All supported by highly qualified team of certified Sage Intacct IT Professionals.

## You're always supported

In our always-on economy, we know businesses run 24 hours a day - and so do we. With our global Sage accredited multilingual team, we can support your business worldwide at any time of the day. Our annual subscription support service not only provides support when you need it. we also arrange regular technical and software updates to make sure your solution is legislatively compliant and on the latest version.



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